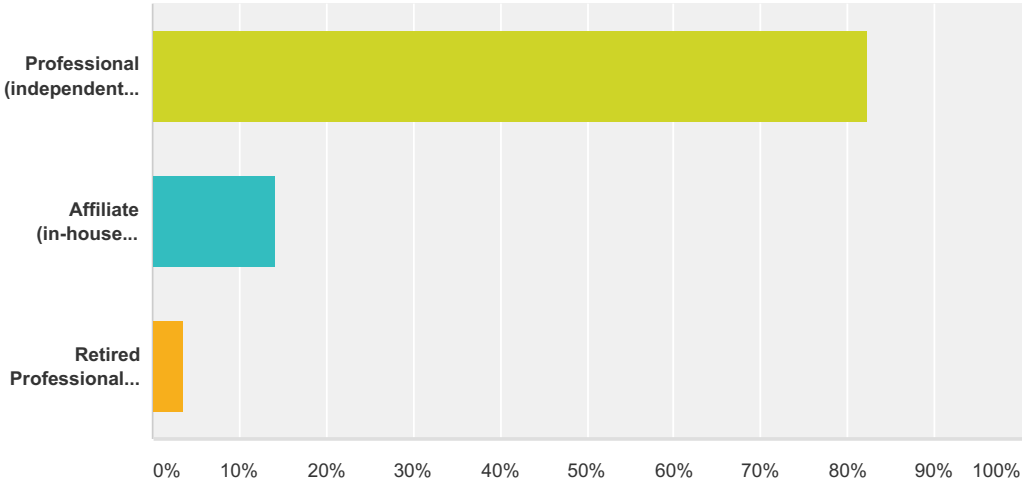
Q1 What is your SCIP membership classification?

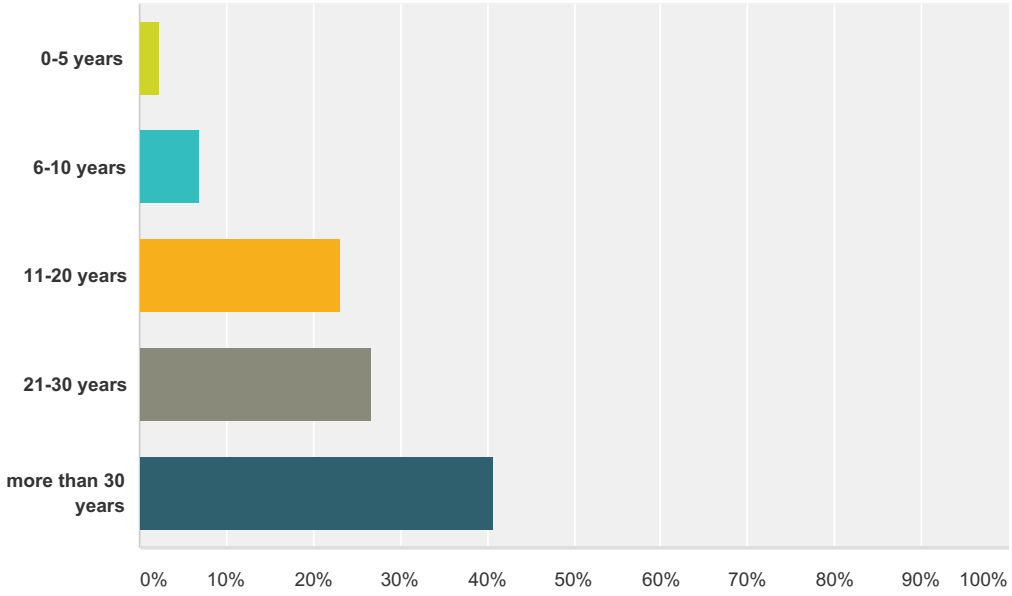
Answered: 85 Skipped: 1



Answer Choices	Responses	
Professional (independent specifier)	**82.35%**	70
Affiliate (in-house specifier or emerging specifier)	**14.12%**	12
Retired Professional or Affiliate	**3.53%**	3
Total		**85**

Q2 How long have you been writing specifications?

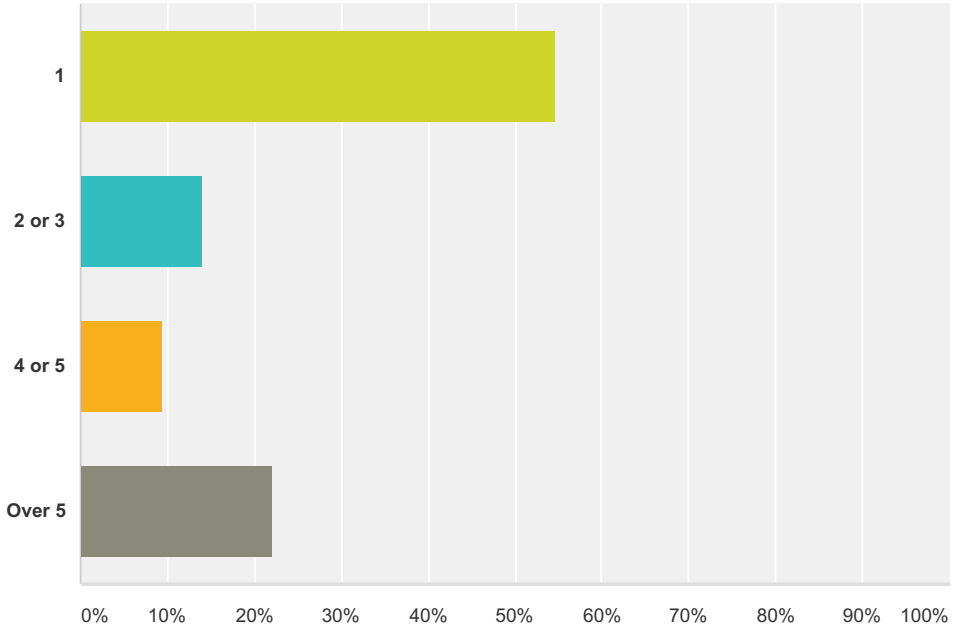
Answered: 86 Skipped: 0



Answer Choices	Responses	
0-5 years	**2.33%**	2
6-10 years	**6.98%**	6
11-20 years	**23.26%**	20
21-30 years	**26.74%**	23
more than 30 years	**40.70%**	35
Total		**86**

Q3 How many staff does your office have?

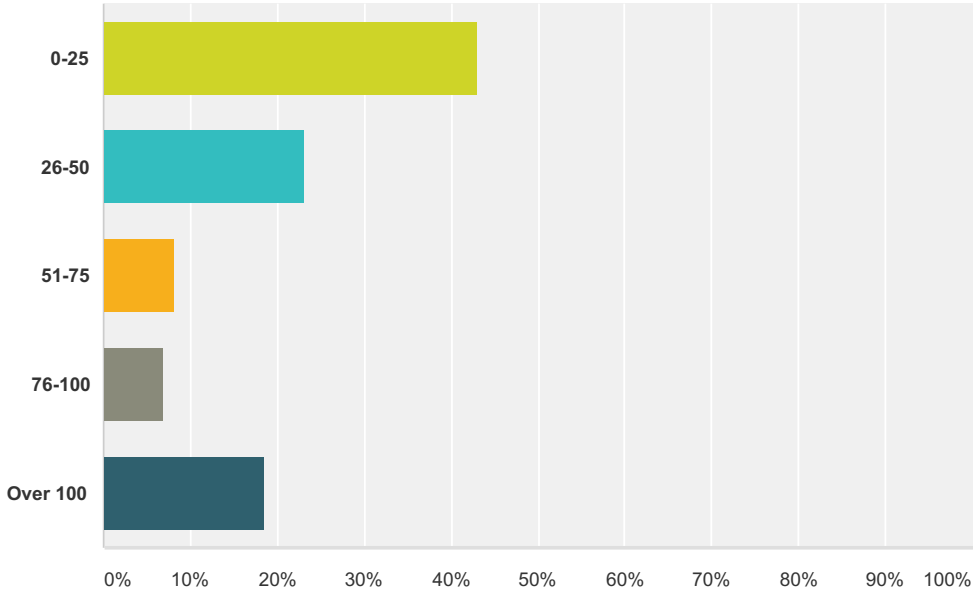
Answered: 86 Skipped: 0



Answer Choices	Responses	
1	**54.65%**	47
2 or 3	**13.95%**	12
4 or 5	**9.30%**	8
Over 5	**22.09%**	19
Total		**86**

Q4 How many project manuals did your office produce in 2015?

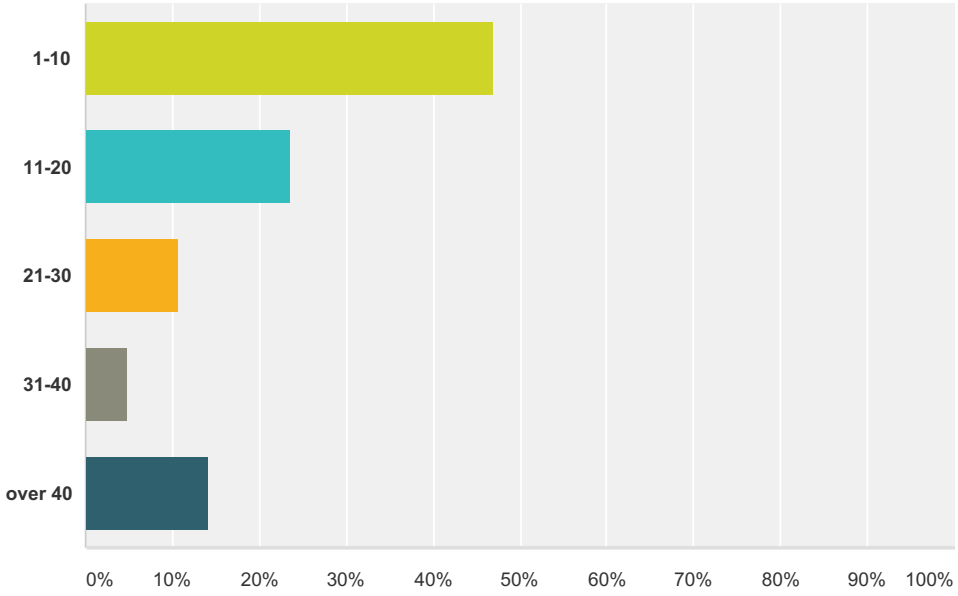
Answered: 86 Skipped: 0



Answer Choices	Responses	
0-25	**43.02%**	37
26-50	**23.26%**	20
51-75	**8.14%**	7
76-100	**6.98%**	6
Over 100	**18.60%**	16
Total		**86**

Q5 How many client firms did your office serve in 2015?

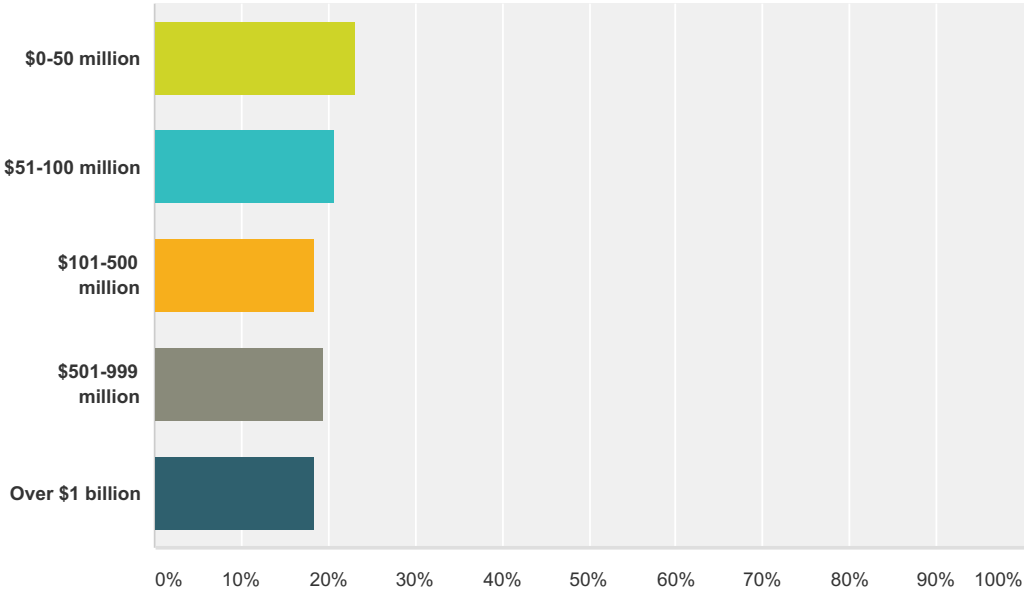
Answered: 85 Skipped: 1



Answer Choices	Responses	
1-10	**47.06%**	40
11-20	**23.53%**	20
21-30	**10.59%**	9
31-40	**4.71%**	4
over 40	**14.12%**	12
Total		**85**

Q6 What was the approximate construction value for your 2015 project manuals?

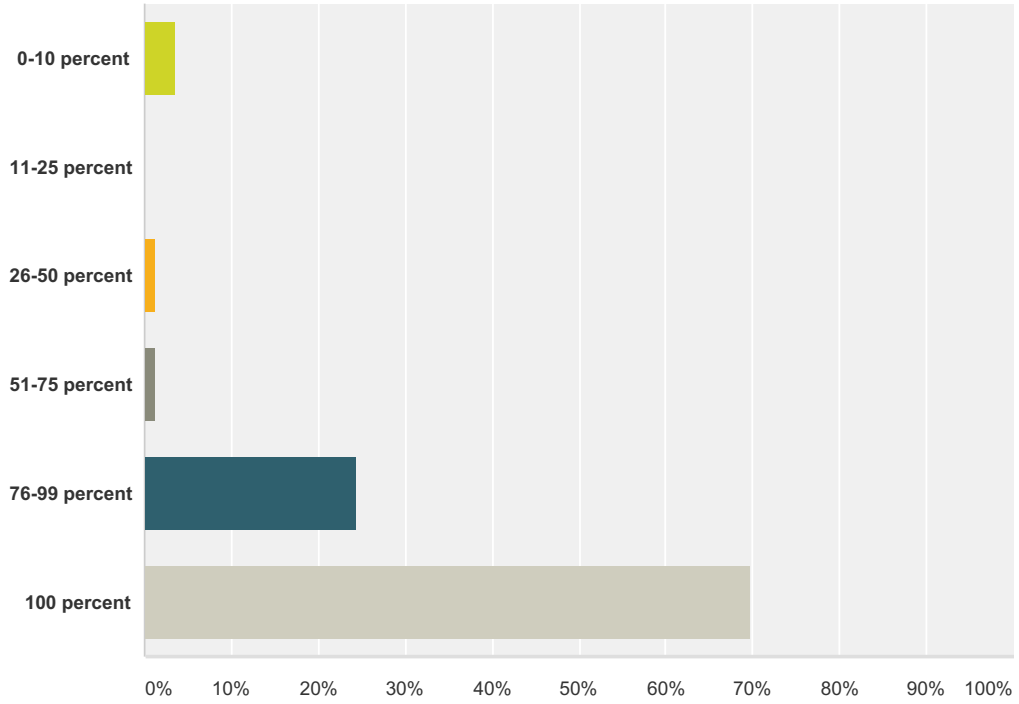
Answered: 82 Skipped: 4



Answer Choices	Responses	
$0-50 million	**23.17%**	19
$51-100 million	**20.73%**	17
$101-500 million	**18.29%**	15
$501-999 million	**19.51%**	16
Over $1 billion	**18.29%**	15
Total		**82**

Q7 What percentage of your projects use 6-digit MasterFormat numbering?

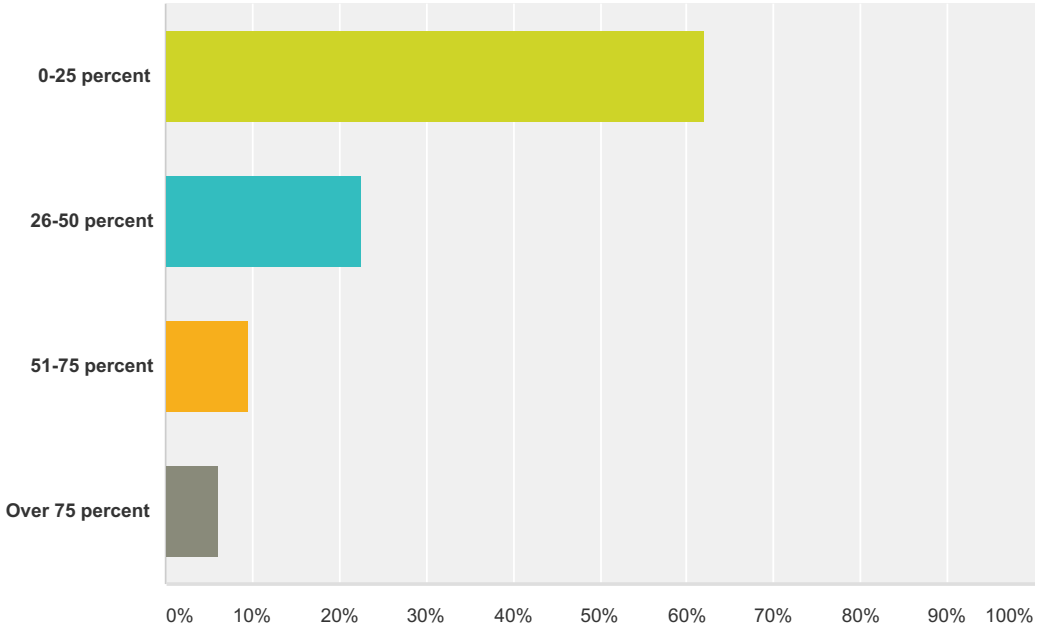
Answered: 86 Skipped: 0



Answer Choices	Responses	
0-10 percent	**3.49%**	3
11-25 percent	**0.00%**	0
26-50 percent	**1.16%**	1
51-75 percent	**1.16%**	1
76-99 percent	**24.42%**	21
100 percent	**69.77%**	60
Total		**86**

Q8 What percentage of your projects seek USGBC LEED certification?

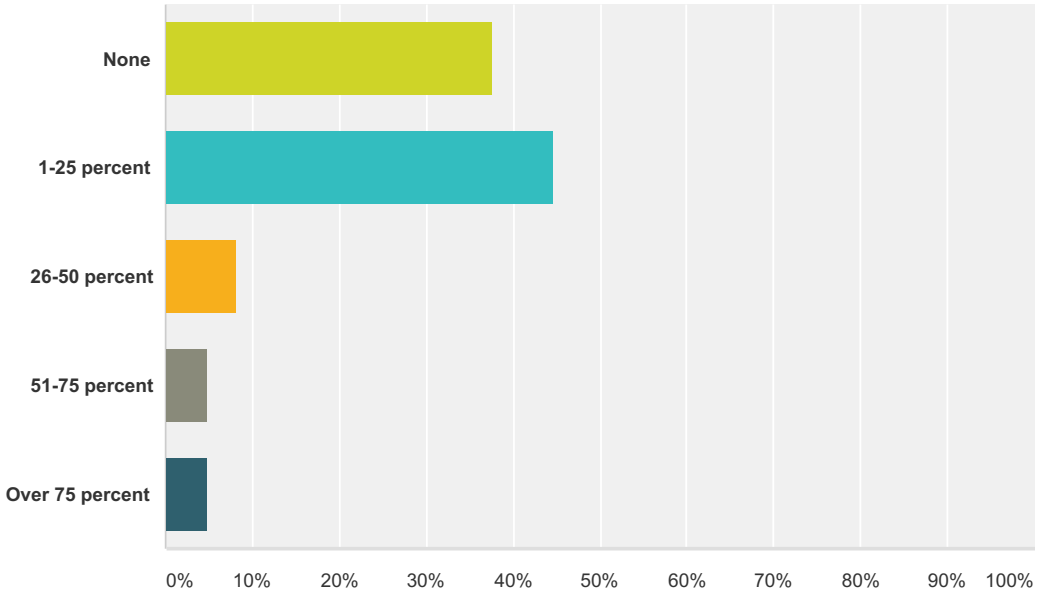
Answered: 84 Skipped: 2



Answer Choices	Responses	
0-25 percent	**61.90%**	52
26-50 percent	**22.62%**	19
51-75 percent	**9.52%**	8
Over 75 percent	**5.95%**	5
Total		**84**

Q9 What percentage of your projects seek sustainable design certification, other than LEED?

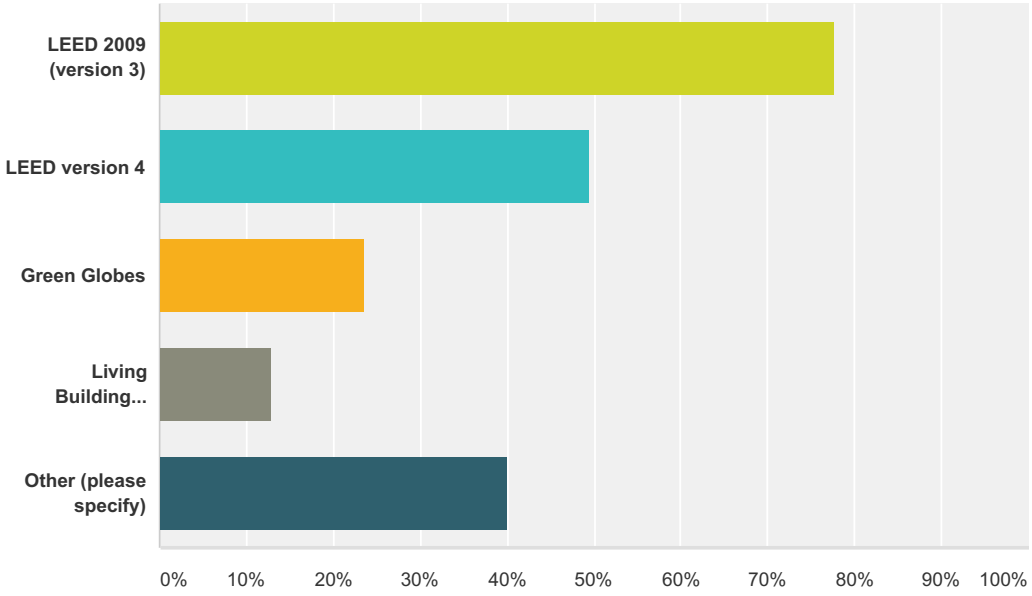
Answered: 85 Skipped: 1



Answer Choices	Responses	
None	**37.65%**	32
1-25 percent	**44.71%**	38
26-50 percent	**8.24%**	7
51-75 percent	**4.71%**	4
Over 75 percent	**4.71%**	4
Total		**85**

Q10 What sustainable design programs are used for your projects?

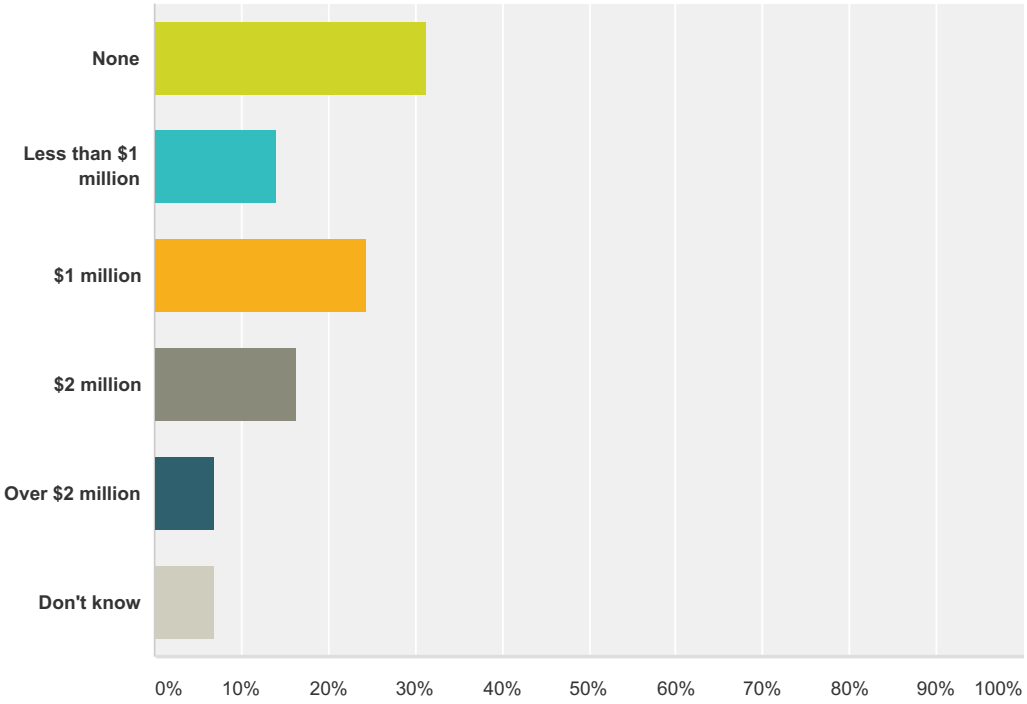
Answered: 85 Skipped: 1



Answer Choices	Responses	
LEED 2009 (version 3)	**77.65%**	66
LEED version 4	**49.41%**	42
Green Globes	**23.53%**	20
Living Building Challenge	**12.94%**	11
Other (please specify)	**40.00%**	34
Total Respondents: 85		

Q11 What professional liability (E&O) insurance coverage does your office have?

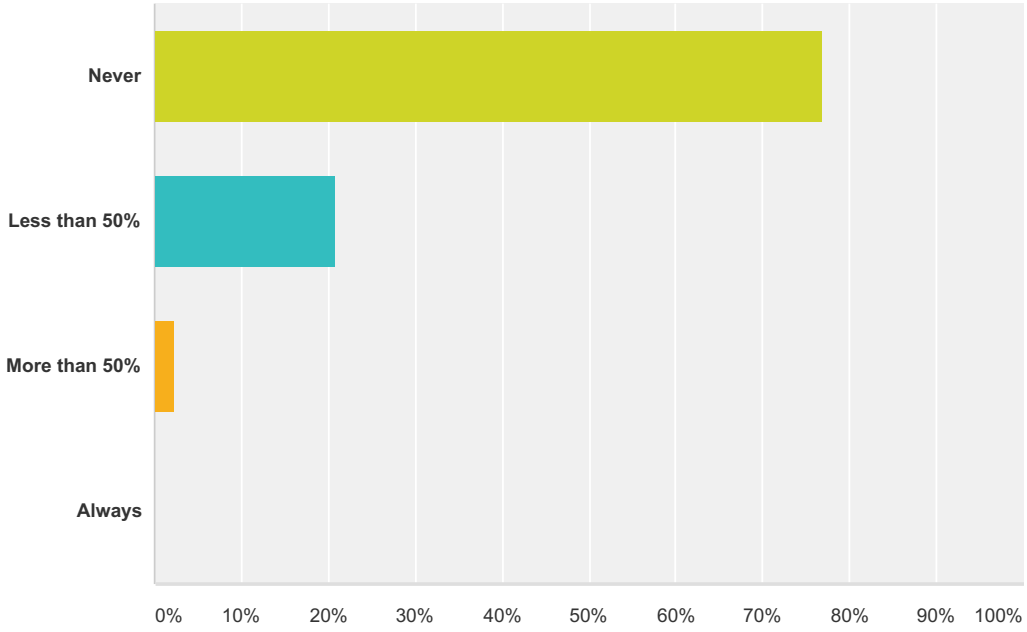
Answered: 86 Skipped: 0



Answer Choices	Responses	
None	**31.40%**	27
Less than $1 million	**13.95%**	12
$1 million	**24.42%**	21
$2 million	**16.28%**	14
Over $2 million	**6.98%**	6
Don't know	**6.98%**	6
Total		**86**

Q12 Are you writing project specifications that are integrated with BIM data?

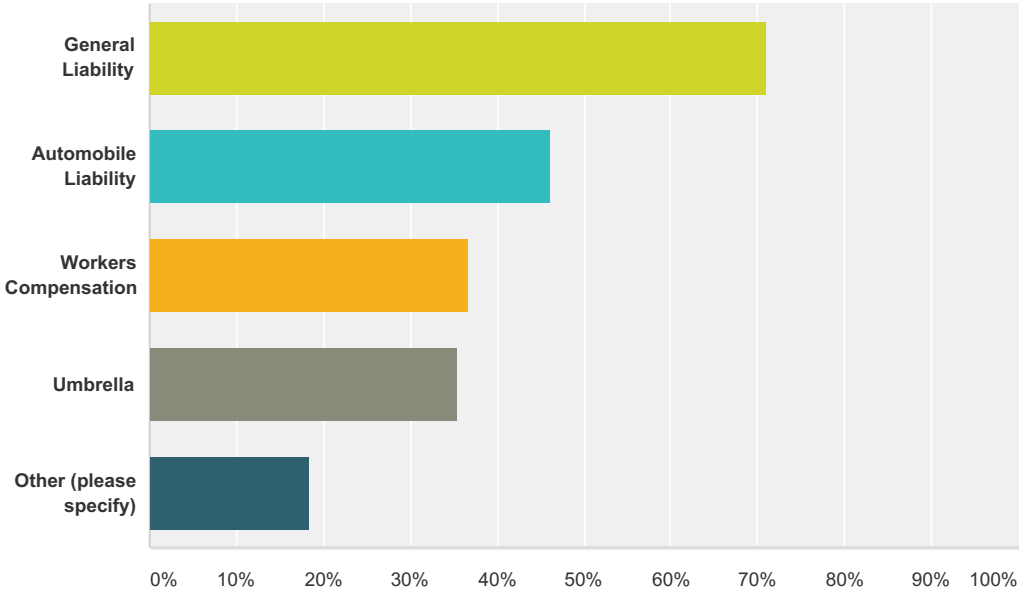
Answered: 86 Skipped: 0



Answer Choices	Responses	
Never	**76.74%**	66
Less than 50%	**20.93%**	18
More than 50%	**2.33%**	2
Always	**0.00%**	0
Total		**86**

Q13 What other insurance does your office carry?

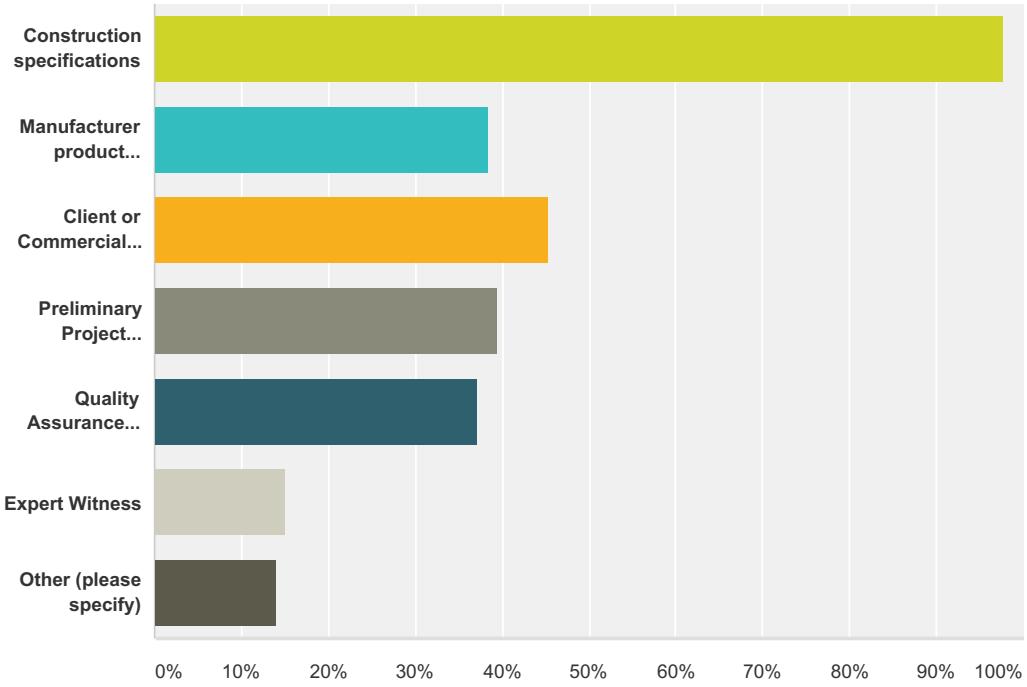
Answered: 76 Skipped: 10



Answer Choices	Responses	
General Liability	**71.05%**	54
Automobile Liability	**46.05%**	35
Workers Compensation	**36.84%**	28
Umbrella	**35.53%**	27
Other (please specify)	**18.42%**	14
Total Respondents: 76		

Q14 What services do you regularly provide?

Answered: 86 Skipped: 0



Answer Choices	Responses	
Construction specifications	**97.67%**	84
Manufacturer product specifications	**38.37%**	33
Client or Commercial Master specifications	**45.35%**	39
Preliminary Project Descriptions	**39.53%**	34
Quality Assurance Reviews	**37.21%**	32
Expert Witness	**15.12%**	13
Other (please specify)	**13.95%**	12
Total Respondents: 86		