



# SCIPping Along

September 2013

Sheryl Dodd-Hansen, FCSI, CCS, CCCA, SCIP  
Editor

## **PRESIDENT'S MESSAGE**

David Lorenzini, FCSI, CCS, SCIP



WELCOME to the newsletter that brings members up-to-date on board activities during the past year. It serves as an annual report to the member and is usually published prior to the annual meeting.

The board meets by teleconference on the second Thursday of each month to discuss pertinent issues and plans for upcoming events such as the annual meeting at the CSI convention. The following brief descriptions of the board activities are more or less in chronological order.

### FELLOWS PUBLICATION

The members of SCIP in attendance at the FY13 annual meeting in Phoenix, AZ last September voted to donate \$4000 for the estimated cost of publishing of the CSI Fellows History and Member Directory. This document is now available from the College of Fellows for the cost of shipping.

### CSI CONSTRUCTION SPECIFIERS ACADEMY

SCIP sponsored the CSI Construction Specifiers Academy this past year by paying travel expenses to Charlotte, NC for three SCIP members in February 2013. In addition, SCIP has agreed to sponsor three SCIP speakers again at the 2014 Construction Specifiers Academy in Indianapolis, IN. The SCIP speakers will be Ron Geren, John Guill, and Randal Reifsnider. Last year's event was well attended and very successful. In return for our sponsorship, SCIP receives recognition in the promotion for the Construction Specifiers Academy and at the event. SCIP also receives a banner ad position in the CSI Weekly newsletter leading up to the event.

## MAGAZINE ADS

SCIP placed a classified ad in the November 2012 issue of The Construction Specifier which was distributed to attendees at Greenbuild Conference and Expo in San Francisco.

This year SCIP placed an advertisement in the Architect Magazine that was distributed at the AIA Convention in Denver in June. It was directed to architects to make them aware that SCIP members were ready and able to provide specification services. John Carter researched the costs, designed the ad, and placed the order. A copy of the ad appears in the right hand column of the SCIP web site home page.

## FORUMS

SCIP sponsored several forums for specifiers at region conferences again this year. We would like to encourage all regions to schedule Specifier Forums Hosted by SCIP at their annual conferences. We would like to hear from SCIP members who hosted Specifier Forums so we can exchange ideas on how to organize, conduct, and report on the discussions. SCIP members who have been chairing these forums, as well as SCIP members interested in hosting a forum in the future, should contact me at [deloren@scip.com](mailto:deloren@scip.com).

## ANNUAL MEETING

A large part of the board's time is devoted to planning the annual meeting. See details below.

## ALLIANCE

SCIP has had an Alliance Agreement with CSI since at least 2005. SCIP officers meet with CSI Leadership at the annual convention each year to discuss ways we can work together to promote benefits for specifiers. Sponsoring the Construction Specifiers Academy is part of that goal. CSI provides booth space for SCIP near the CSI booth each year.

## BOOTH

Lynn Jolley, a SCIP member from Nashville, is our booth coordinator this year. She is encouraging members to submit photos of projects for which they have produced specifications. Projects from states around Tennessee are particularly needed to fulfill the design theme this year.

## FELLOWSHIP

This year we have two SCIP members who will be elevated to Fellowship in Nashville. Ronald L. Geren, AIA, CSI, CCS, CCCA, SCIP, and Joseph J. Anetrella, CSI, CCS, AIA, LEED AP, SCIP. Congratulations to both.

## THANK YOU

Although I have been on the board since 1996, serving as President still needs help from the other officers. My sincere thanks to our Immediate Past President Nina Giglio for her help in bringing me up to date on ongoing issues.

President Elect David Stutzman has been instrumental in planning the special panel discussion event for the annual meeting this year.

Thanks to John Carter as he continues to keep the board up to date with membership, dues collections, and the membership database.

Marilyn Smith has been diligent in providing detailed minutes of each board teleconference, including our monthly list of Action Items to keep progress going on monthly issues.

Thanks to our publisher Sheryl Dodd-Hansen for taking on the job of preparing this newsletter to keep the members informed of SCIP's activities.

We also thank our meal sponsors for providing two meals and a refreshment break so SCIP members don't have to register and send a check. Please thank Draper, PPG, and Assa Abloy for sponsoring our meals, and Arkema for continuing to sponsor our evening event off site. Attendees at this year's meeting will also receive a special gift from Nystrom, who will be sponsoring a future SCIP event next year.

## SCIP ANNUAL MEETING

Nashville Music City Center, Room 207B, September 23, 2013

The annual meeting is open to members and affiliates. We expect to have guests from CSI leadership as well.

The details of the annual meeting are coming into focus as this newsletter is going to press. The annual meeting will take place on **Monday, September 23, 2013**. Note that this is our official FY14 annual member business meeting due to the fact that our fiscal year ended on June 30, 2013. The schedule will be similar to last year, except for a new special presentation added following the afternoon break. The schedule will be as follows:

- 08:00am - 09:00am - Breakfast hosted by Draper
- 08:30am - 09:30am - Annual Member Meeting
- 09:30am - 09:45am - Break
- 09:45am - 12:00pm - Open Forum
- 12:00pm - 01:00pm - Lunch hosted by PPG
- 01:00pm - 01:30pm - Challenges to Newly Independent Specifiers  
(moderated by Peter Jordan)
- 01:00pm - 02:45pm - Open Forum
- 02:45pm - 03:00pm - Group Photo
- 03:00pm - 03:15pm - Refreshment Break hosted by Assa Abloy
- 03:15pm - 04:30pm - Special Panel Presentation (moderated by David Stutzman)
- 06:00pm - 09:00pm - Arkema Hosted Event (by invitation from Arkema)

Breakfast will again be hosted by Draper, arranged by Todd Garner. Lunch will be hosted by PPG again this year, arranged by Greg Barbini. The afternoon refreshment break will be hosted for the first time by Assa Abloy, arranged by Scott Tobias.

The annual member business meeting will begin at 8:30am, although breakfast will be available from 8:00am until 9:00am. An agenda will be available listing the topics that will be discussed. The member meeting should last approximately one hour, but may be extended if necessary.

After a short break, we will begin the traditional SCIP "hollow square" Open Forum during which we have the opportunity to discuss matters of interest and concern to all SCIP members. The topics will be relevant, since they are suggested by the attendees prior to the discussion. The topics generally focus on the practice of construction specification writing and the concerns of running a business.

After lunch Peter Jordan will moderate a discussion of challenges facing new independent members. This will be similar to our open forum, but with a specific topic. The open forum will continue until 2:45pm when we will break for the annual group photo and refreshments.

A special afternoon presentation has been organized by Dave Stutzman. It will include a panel discussion of installer certification programs by three construction industry organizations. See below for a detailed description of the presentation.

#### ARKEMA

The marquee event of SCIP Day will be the evening reception, dinner, and entertainment by Arkema, now in their 10th year of hosting SCIP members at the CSI annual conventions. Arkema will send out special invitations only to those members who have renewed their membership for FY14. Please respond directly back to Arkema.

#### BOOTH

Besides the annual meeting, our final member participation event is taking turns hosting the SCIP booth on the exhibit floor from Wednesday until Friday. This year our booth number is 432, and again we are across the aisle from the CSI booth. A sign up sheet will be passed around during the annual meeting in the hopes that we get at least two members present in the booth at all times that the exhibit is open. (We will have two chairs available in the booth this year.) This year thanks go to Lynn Jolley for developing the concept and preparing the graphics for the booth.

### **PRESIDENT-ELECT'S REPORT**

**David Stutzman, AIA, CSI, CCS, LEED AP, SCIP**



This year I was fortunate to be one of the three SCIP sponsored instructors for the CSI Academies. It was a great event, well attended, and excellent exposure for SCIP to the specifying community. The Board has budgeted the same support for the 2014 Academies. I believe our continuing support will help SCIP recruit new members from those attending.

Most recently, the Board has been busy planning the annual meeting. This year we will have a panel discussion on industry certifications for contractors and craftsmen (see details below showing the basic premise of the discussion and the three organizations that will comprise the panel.)

I am hopeful the format will foster a good exchange of ideas between our guests and our members. I met with each panelist and every one is enthusiastic about what they may be able to learn from SCIP to help shape and improve their certification programs.

I am looking forward to participating in the CSI/SCIP alliance meeting that will be held during CONSTRUCT. This is one opportunity that we have to voice our concerns, opinions, and suggestions about issues facing specifiers directly to CSI. If you have any issue you believe should be addressed, please call or write to tell me what they are.

## Contractor and Craftsmen Certifications SCIP Annual Meeting Panel Discussion



Nashville, TN - 3:15 PM, Monday, September 23, 2013

Architects are asking. Commercial guide specifications suggest. Will owner demand be far behind? There is an ever increasing importance on establishing effective, enforceable quality control of the completed construction. The codes led the way with special inspections to enforce minimum requirements for structural and life safety issues. Manufacturers began training and subsequently required only selected contractors capable of installing some (usually complex or high risk potential) systems.

Now certification is becoming more pervasive. We see it in our own profession with CSI's certification programs and USGBC's accreditation programs. It is no longer adequate to be trained. Specialty certifications from independent 3rd parties are nearly a must.

So what can installation certification programs offer specifiers as a quality control measure?

What problems do specifiers expect such programs to solve?

SCIP invited three different organizations to join a dialog with our members:

- **Architectural Woodwork Institute** with its well established Quality Certification Program
- **Firestop Contractors International Association** with its recently established certification program
- **Finishing Trade Contractors International** with its proposed certification program

Each organization will present the basics of their certification programs — how they work, who they certify, who enforces, and what result to expect. Then we will open the discussion between our members and the panelists for questions and answers about each program and for questions about what specifiers expect.

## Architectural Woodwork Institute Joseph Sorrelli

Joe is currently the AWI Quality Certification Corporation's Board of Director President and a 50-year veteran of the architectural woodwork industry, having worked his way up the ladder from apprentice to business owner. In 1994, he became a consulting business coach and advisor for many woodworking firms around the country. His extensive knowledge of industry standards and practices has been tapped for independent



woodwork project inspections and as an expert witness in court cases. Joe's involvement with the AWI Quality Certification Program (AWI QCP) began with its founding, serving as a QCP Inspector for several years, and making presentations about QCP to Architects, Designers, and Woodworkers. His involvement with AWI dates back to 1979 and volunteer work on many committees, including Cost of Doing Business, Insurance, and Education. He served as AWI President from 1993-1994 and since then has been a three-term Past President delegate to the AWI Board of Directors. Joe began conducting Design Pro presentations for AWI in the 1980s, providing AIA-approved continuing education to Architects and Designers.

## AWI – Quality Certification Program Benefits



The AWI Quality Certification Corporation (QCC) administers the AWI Quality Certification Program (QCP) founded in 1996 and headquartered in Northern Virginia, just outside of Washington DC. The QCP is a valuable quality assurance tool that seeks to ensure that interior architectural woodwork, one of the most highly visible aspects of many construction projects, meets the project's specifications and industry standards.

Problems with the woodwork can compromise even the best reputations.

Woodworking firms earn certification credentials through the process of comprehensive testing, thorough inspection of completed sample architectural woodwork, and by demonstrating the ability to fabricate, finish and/or install work in accordance with the criteria set forth in the referenced standard. It is the mission of the QCC to verify, inspect, and report compliance with published woodwork industry standards. It is the vision of the QCP to be the recognized compliance assurance process for the architectural woodwork industry.

It only takes three easy steps to ensure quality architectural woodwork for your next project and activate a powerful risk management tool (1) Specify the QCP; (2) register your project [www.awiqcp.org/register](http://www.awiqcp.org/register) and (3) record the project number in your project specifications.

## Firestop Contractors International Association

### Bill McHugh, CSI, MBA

Bill McHugh has been Executive Director of the Firestop Contractors International Association since its inception in 1999. Bill is active in the Building and Fire Code Development process at the International Code Council (ICC), National Fire Protection Association (NFPA), and the City of Chicago. At NFPA, he is a member of the Fire Protection Features Committee. He also served on the ICC's 2012/2013 Fire Safety Committee and is a member of the International Accreditation Services (IAS) Board of Directors. Working with Canada FCIA Members, he provides proposals to ULC's Standards Technical Panels. At ASTM, Bill chairs the ASTM E06.21 Committee that manages ASTM E 2174 & ASTM E 2393 Firestop Systems Inspection Standards and participates at UL Standards Technical Panel in the US. For FCIA, he has organized and presented symposiums in the USA and Canada. He has had articles published in Construction Canada, Engineering News Record, the Construction Specifier, Office and Commercial Magazine, Illinois Real Estate Journal, and others. He is also publisher and principal editor for FCIA Life Safety Digest, the Magazine of Effective Compartmentation.



## FCIA Certification



The Firestop Contractors International Association was formed in 1999 with a mission to create:

- A Body of Knowledge, which resulted in the FCIA Firestop Manual of Practice.
- A way to show quantitative qualifications for contractor companies.
- A place for education of people participating in the industry.
- A place for best practices to be shared and relationships to be formed.

What resulted from this 'mission' in 1999 has been several key programs. The association chose a 3rd party 'management system certification' model for credibility with verification of the management system at a project site. These programs, the FM 4991 Standard for the Approval of Firestop Contractors and the UL Qualified Firestop Contractor Program, also have an individual examination to pass as well.

FCIA worked at ASTM to develop the ASTM E 2174 & ASTM E 2393 Standards for the Inspection of Installed Firestops. To verify that third party independent special inspection agencies have management systems in place and understand the technical nature of the firestop installation, FCIA also partnered with International Accreditation Services to develop IAS Accreditation Criteria AC 291.

## Finishing Contractors Association International Anthony (Tony) Darkangelo



As Chief Executive Officer of FCA International (FCA ), Anthony (Tony) Darkangelo leads his staff which consists of individuals based throughout the United States. Under his leadership, FCA focuses on educating, advocating and legislating for the North American finishing industry, which includes the architectural glass and metal, drywall finishing, floor covering, industrial coatings and painting and wallcovering trades.

Prior to joining FCA, Tony was the Marketing and Architectural Director for one of the country's leading Masonry Institutes, before being appointed as the Executive Director of the Mason Contractors Association of Michigan.

Tony has held positions in structural engineering, architectural and contracting firms since attending the architectural programs at the University of Detroit and Lawrence University. Tony has spent the past 15 years providing education for, and promoting, construction systems across the country. He has experience working with architects, engineers, construction managers, builders and municipalities through presentations, plan review and technical inquiries specializing in building envelope systems.

## Corporate Certification



FCA International will provide the participants with an understanding of the Contractor Certification Program being developed to meet the requirements of the International Standardization Organization (ISO). The Corporate Certification program will enable contractors to leverage

their employees' talents, elevate their firm's recognition as efficient construction companies and provide customers with the additional assurance of work quality. Professionalism and construction efficiency are the goal. Key discussion elements of the Corporate Certification Program will include:

- A strong technical component, whereby the craftsperson and supervisory personnel will have individual certifications that meet the requirements of the ISO.
- A Construction Documents Technologist (CDT) Certification.
- Managerial training on topics such as planning and scheduling, project costing and documentation, communication, problem solving, conflict resolution and leadership.
- A demonstration of programs such as safety and quality.
- "What not to do" to ensure quality programs are specified correctly.
- The benefits of the entire program to project managers and specifiers.
- A monitoring and enforcement process that ensures the quality program is met.
- A general discussion on quality programs and inserting them into specifications.
- The cost of quality programs as a percentage premium, not a dollar amount.
- The geographic distribution and availability of "qualified" craftsmen and contractors.
- The distinction between craftsmen and contractor certifications.

## **IMMEDIATE PAST PRESIDENT'S MESSAGE**

**Nina Giglio, FCSI, CCS, SCIP**



It is hard to believe that another year has passed and we will soon be meeting in Nashville for the Annual Member Meeting. This year some of us have started to see a rebound in the economy; others of us have continued to see workloads decrease and continued uncertainty. One thing that your SCIP board has noticed is that more and more manufacturers are sitting up and taking notice of SCIP. They are interested in getting in front of our membership because they recognize what specifiers do and the importance not only of good specification but also the specifier is really the knowledge manager. As we move into the new fiscal year the board will be examining how to capitalize on these opportunities along with simplifying the existing sponsorship program to best benefit our members. If you are interested in participating in this initiative please contact any Board member. SCIP is truly a member driven organization and needs your support, contributions of time and input to continue to grow.

*Editor's Note: Thanks to the officers who contributed to this newsletter and special acknowledgement to SCIP President-elect David Stutzman for the excellent job he and Louis Medcalf, FCSI, CCS do each month on CSI's Specifying Practice Group. Definitely worth your time...*

*Also to consider: SCIP members might want to apply for CSI's Master Specifier's Retreat for a free trip to Florida in January and an opportunity to interact with other top specifiers and*



manufacturer's representatives. See <http://www.csinet.org/Main-Menu-Category/Education/Master-Specifiers-Retreat> for details on the next event: **2014 CSI Master Specifiers Retreat, January 20-22, 2014 – Amelia Island, FL.**

Photos: SCIP officers at September 2012 Meeting in Phoenix, AZ; SCIP Booth 2012 and SCIP members elevated to CSI Fellowship, Class of 2012; SCIP Annual Meeting Attendees; Dave Metzger and me (just because we're wearing SCIP's colors ☺) SDH



